





Answers



Answers

Answers to contribution calculations on page 2:

	Selling price per unit	Variable cost per unit	Contribution per unit (£)
A	£4.50	79p	£3.71
В	£36.00	£4.99	£31.01
С	£199.00	£64.99	£134.01

Answers to break-even calculations on page 3:

	Contribution	Fixed costs	Break-even (in units)
A	£18.50	£1,000	55 units
			(Round up)
В	£99	£2,500	26 units
			(Round up)
С	£3,000	£250,000	84 units
			(round up)



Answers to break-even practice calculation questions

Answer to break-even practice question 1 on page 5

- First calculate contribution SP-VC
- £20 £3
- Contribution is £17
- Now use the break-even formula FC/C
- £1000/£17
- Break even (in units is)58.82
- Always round up in break-even
- You need to sell 59 H Shirts to break-even



Answer to break-even practice question 2 on page 5

- First calculate contribution SP-VC
- £20 £7
- Contribution is £13
- Now use the break-even formula FC/C
- £1000/£13
- Break even (in units is) 76.72
- Always round up in break-even
- You need to sell 77 H Shirts to break-even

Answer to break-even practice question 3 on page 5

- First calculate contribution SP-VC
- £20 £7
- Contribution is £13
- Now use the break-even formula FC/C
- £1250 / £13
- Break even (in units is) 96.15
- Always round up in break-even
- You need to sell 97 H Shirts to break-even

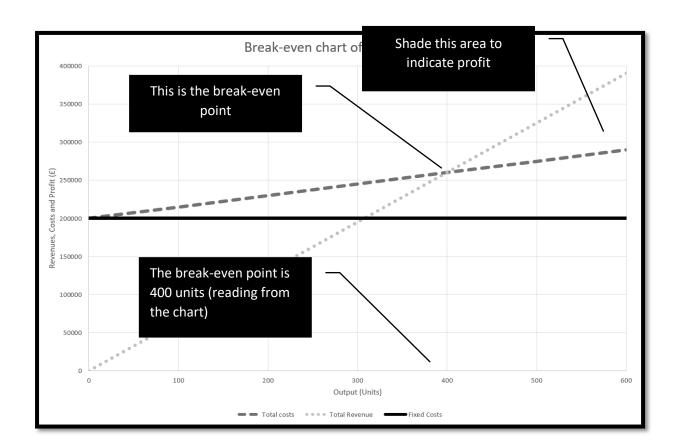


Answers to Total Costs grid on page 7

	Fixed costs		Total costs
0 units	£1,000	£0	£1,000
500 units	£1,000	£2,500	£3,500
1000 units	£1,000	£5,000	£6,000

Answer to the break-even graph question on page 11 The area to the left of the break-even point would indicate Loss

Answer to break-even chart practice question on page 12





Answer to margin of safety practice question 1 on page 15

- Use the Margin of Safety (MoS) formula: Actual units Break-even units
- 46,000 25,000 = 21,000
- If the cost of raw materials increases
- 46,000 29,000 = 17,000
- The difference
- 21,000-17,000 = 4,000

Answer to margin of safety practice question 2 on page 15

- A) To calculate the Total Revenue (TR) use the formula $Q \times P$ 60 £18 = £1080
- B) To calculate break-even first calculate contribution SP-VC
 - £18 £1 = £17
 - Contribution is £17
 - Now use the break-even formula FC/C
 - £90 / £17
 - Break even (in units is) 5.29
 - Always round up in break-even
 - Cleaner homes will need to wash the windows of 6 houses to break-even
- C) To calculate the Margin of Safety (MoS) use the formula:
 - Actual units Break-even units
 - 60 6 = 54
 - Margin of safety is washing the windows of 54 houses

Answer to extra practice question 1 on page 16

- To calculate break-even first calculate contribution SP-VC
- £1000 £800 = £200
- Contribution is £200
- Now use the break-even formula FC/C
- £12,000 / £200
- Break even (in units is) 60
- Vision One needs to sell 60 TVs per year to break even

Answer to extra practice question 2 on page 16

- A) To calculate break-even first calculate contribution SP-VC
 - £12.50 £2.25 = £10.25
 - Contribution is £10.25
 - Now use the break-even formula FC/C
 - £2000 / £10.25
 - Break even (in units is) 195.12
 - Always round up with break-even
 - Beak-even is 196 items of jewellery a year
- B) To calculate the Margin of Safety (MoS) use the formula:
 - Actual units Break-even units
 - 350 196 = 154
 - Margin of safety is 154 items of jewellery