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| **EXPLAIN THEORY OVERVIEW** (including research carried out by theorist) | | **DIAGRAM / IMAGE LINKED TO THEORY** |
| **LINKS TO WHICH FINANCIAL AND NON-FINANCIAL METHODS OF MOTIVATION?** (e.g. job rotation, team working, bonuses etc) | **STRENGTHS, WEAKNESSES AND CRITICISMS OF THE THEORY?** | |
| **SIMILARITIES / DIFFERENCES TO OTHER THEORIES?** | **RELEVANCE TODAY?** (including types of work situation / examples of organisations it best applies to) | |